# IDFC LIMITED

1

# Q1 FY17 FINANCIALS

JULY 26, 2016





#### **INDEX**

| 1. Key Highlights (IDFC Consol)          | 4  |
|--|----|
| 2. Entity wise P&L                       | 5  |
|  |    |
| 3. Key Highlights (IDFC Bank)            | 6  |
| 4. Business Highlights – IDFC IDF        | 7  |
| 5. Business Highlights – IDFC AMC        | 8  |
| 6. Fund Snapshot – IDFC Alternatives     | 9  |
| 7. Business Highlights – IDFC Securities | 10 |
| 8. Shareholding                          | 11 |



## Key Highlights (IDFC Consol) Q1 FY17

|                                    | Balance Sheet   |   | Securities   |
|------------------------------------|---|---|--|
|                                    | ₹ 106,216 Cr  |   | Revenue : 20 Cr  |
|                                    |   |   | PAT: 3 Cr  |
| Net worth                          |   | Alternatives  |  |
| ₹ <b>10,298 Cr</b><br>PAT ₹ 182 Cr |   | Fund Size: ₹16,379 Cr<br>No of Investments: 72<br>Revenue: ₹36 Cr<br>PAT: ₹6 Cr |  |
|                                    | AMC   |   | Bank   |
|                                    | AAUM: ₹ 55,080 Cr<br>Revenue: ₹ 70 Cr<br>PAT: ₹ 22 Cr |   | O/s Credit ₹ 57,470 Cr<br>Income₹ 712 Cr<br>PAT ₹ 265 Cr |
|                                    | TAI. ( 22 CI  |   | No of Customers: 60,000<br>No of Branches: 65            |
| IDF                                | FAI. ( 22 CI  | IDFC vs. Nifty*   | No of Customers: 60,000                                  |



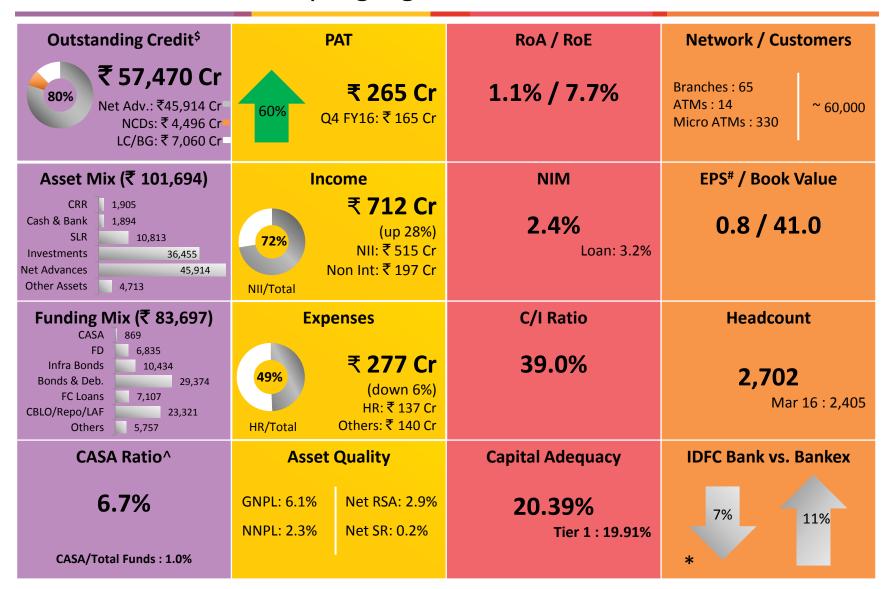
#### Entity wise P&L (Q1FY17)

|                         | IDFC | Bank | AMC | Alternatives ** | IDF | Securities | Others/Elimi<br>nations* | Consol |
|-------------------------|------|------|-----|-----------------|-----|------------|--------------------------|--------|
| Operating Income        | 17   | 712  | 70  | 33              | 20  | 20         | -                        | 872    |
|                         |      |      |     |                 |     |            |                          |        |
| Operating Expenses      | 7    | 277  | 36  | 23              | 2   | 14         | -                        | 358    |
|                         |      |      |     |                 |     |            |                          |        |
| Profit befor Provisions | 10   | 435  | 34  | 10              | 18  | 6          | -                        | 513    |
| Provisions              | -    | 24   | -   | -               | 1   | 2          | -12                      | 14     |
| PBT                     | 10   | 411  | 34  | 10              | 17  | 4          | 12                       | 499    |
| Tax                     | 5    | 147  | 12  | 4               | -   | 1          | -                        | 168    |
| PAT                     | 5    | 265  | 22  | 6               | 17  | 3          | 12                       | 331    |
| MI                      | -    | -125 | -6  | -               | -3  | -          | -                        | -133   |
| Share of Associate      | -    |      |     | -               | _   | _          | -                        | -16    |
| Consol Pat              | 5    | 140  | 17  | 6               | 14  | 3          | 12                       | 182    |

<sup>\*</sup> Others Projects, Securities Singapore, IDFC FHCL, IDFC Finance etc.

<sup>\*\*</sup> includes IDFC Capital (Singapore)

#### Key Highlights – Q1 FY17



<sup>\$</sup> Outstanding Funded Credit (Net Adv.+ NCDs) grew 4% from ₹ 48,474 Cr as on Mar 31, 2016 to ₹ 50,410 Cr as on Jun 30, 2016 Outstanding Credit (FB+ NFB) grew 7% from ₹ 53,580 Cr as on Mar 31, 2016 to ₹ 57,470 Cr as on Jun 30, 2016



<sup>^</sup> CASA Ratio = CASA / (CASA + FD+CD)

<sup>\* 1</sup>st April to 30th June, 16

<sup>#</sup> for the period

#### Business Highlights – IDFC IDF

- ➤ Outstanding disbursements as of June 30, 2016 were ₹ 1,346 Cr across 28 companies
- ➤ Total long term borrowings as of June 30, 2016 were ₹ 808 Cr
- The portfolio includes exposure to a diversified set of borrowers across the infrastructure spectrum including roads, power, education healthcare and SEZs.
- PAT as for the quarter ended on June 30, 2016 is ₹ 17 Cr
- ➤ Capital adequacy ratio is ~47.82%
- Rating of AAA by CARE & ICRA



## Business Highlights – IDFC AMC

| Particular           | Jun-16 | Mar-16 |
|----------------------|--------|--------|
|                      |        |        |
| AAUM (for the month) | 55,080 | 52,460 |
| MF                   | 54,134 | 51,448 |
| IA                   | 946    | 1,012  |
|                      |        |        |
| Equity AUM (%)       | 23.0%  | 25.0%  |



## Fund Snapshot – IDFC Alternatives

| Particular                             | Private Equity |        | Infra    |       | RE    |             | Total |        |
|--|----------------|--------|----------|-------|-------|-------------|-------|--------|
| Particular                             | Fund I *       | Fun II | Fund III | IIF1  | IIF2  | Office Fund | REYF  | TOTAL  |
| Fund Size                              | 844            | 1,858  | 2,903    | 3,837 | 5,500 | 688         | 749   | 16,379 |
| Number of Investments                  | 12             | 17     | 12       | 17    | 4     | 2           | 8     | 72     |
| Number of Exit Events (Full & Partial) | 12             | 12     | 5        | 9     | -     | 2           | 4     | 44     |

<sup>\*</sup> Completely Exited



### Business Highlights – IDFC Securities

- > Increase in FII market share in broking
- ➤ Healthy pipeline of capital market deals



## Shareholding

| % of Top 10 shareholders |   |          |        |  |  |  |
|--------------------------|---|----------|--------|--|--|--|
| Sr No                    | Name                                    | Category | Jun-16 |  |  |  |
| 1                        | Gol                                     | GOI      | 16.4%  |  |  |  |
| 2                        | Sipadan Investments (Mauritius)         | FII      | 9.5%   |  |  |  |
| 3                        | The Royal Bank of Scotland              | FII      | 8.9%   |  |  |  |
| 4                        | Orbis Sicav - Asia Ex-Japan Equity Fund | FII      | 3.2%   |  |  |  |
| 5                        | First State Investments                 | FII      | 2.5%   |  |  |  |
| 6                        | Platinum Investment Management          | FII      | 0.5%   |  |  |  |
| 7                        | Actis Hawk Limited                      | MF       | 2.3%   |  |  |  |
| 8                        | UTI MF                                  | FI       | 2.1%   |  |  |  |
| 9                        | East Bridge Capital Master Fund Limited | FII      | 1.6%   |  |  |  |
| 10                       | Life Insurance Corporation Of India     | FII      | 1.9%   |  |  |  |



31st Mar, 2016

