



IDFC LIMITED

# Q3FY16 FINANCIALS

JANUARY 30, 2016



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# Key Highlights (IDFC Consol)

## Balance Sheet

₹ 89,259 Cr

## PAT

₹ 176 Cr

## Networth

₹ 9,997 Cr

## Alternatives

Fund Size : ₹16,379 Cr

No of Investments : 71

No. of Exits : 37

PBT : ₹ 17 Cr

## AMC

AAUM : ₹ 54,440 Cr

Market Share : 4.1%

PBT : ₹ 48 Cr

## Securities

PBT : ₹ 5 Cr

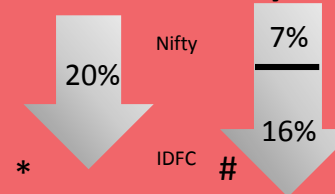
Rated Analysts in Institutional Investors survey

## IDF

Loan Book : ₹ 735 Cr

PBT : ₹ 11 Cr

## IDFC vs. Nifty



\* 1<sup>st</sup> Oct to 31<sup>st</sup> Dec, 15

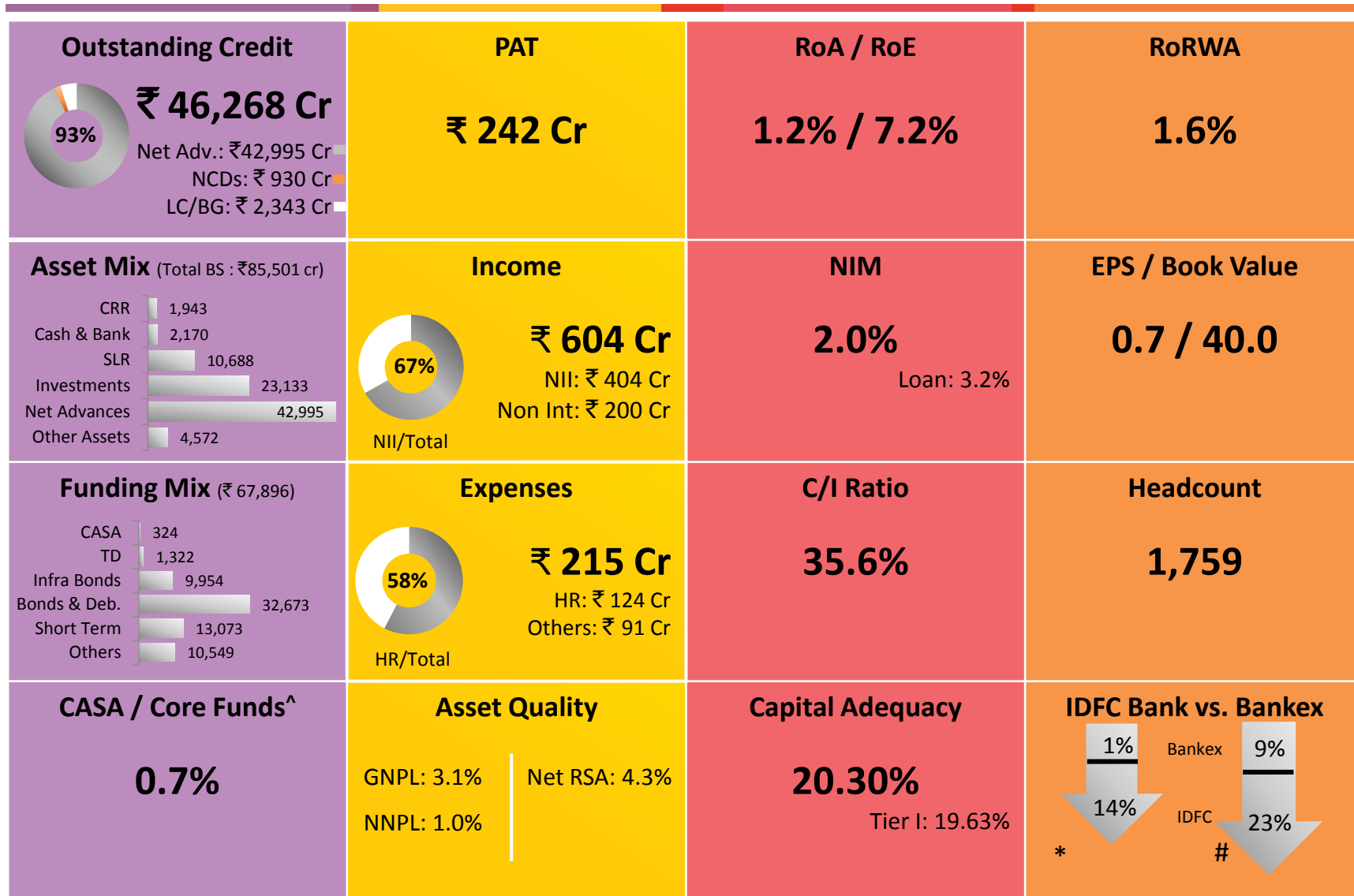
# 1<sup>st</sup> Jan to 28<sup>th</sup> Jan, 16

# Entity wise P&L (Q3 FY16)

Particular	IDFC	IDFC Bank	IDF	AMC	Alternatives <sup>^</sup>	Securities	Others/Elimination Adj.	Consol
OPERATING INCOME	12	604	13	81	37	16	6	770
OPERATING EXPENSES	6	215	1	33	20	11	14	300
Provisions	0	12	1	0	0	0	(7)	6
PBT	6	377	11	48	17	5	(2)	463
PAT before Minority & Asso. co.	4	242	11	32	14	3	2	309
Minority Interest / Consol Adj.	-	(114)	-	(5)	-	-	(14)	(133)
PAT								176

<sup>^</sup> Alternatives include Project equity & Alternatives (PE), Cap Singapore

# Key Highlights – IDFC Bank



<sup>^</sup> Core Funds include CASA, TD, Infra Bonds and Other Bonds and Debentures

\* 6<sup>th</sup> Nov to 31<sup>st</sup> Dec, 15

# 1<sup>st</sup> Jan to 22<sup>nd</sup> Jan, 16

# New Business Highlights – IDFC Bank

## CWB Volumes

- Funded disb. ~ ₹ 1,600 Cr
- Non Funded ~ ₹ 2,500 Cr
- CA ₹ 293 Cr (Escrow ₹ 93 Cr)
- Term Deposits ₹ 1,208 Cr
- Certificate of Deposit ₹ 100 Cr
- Fx Turnover ~ \$ 440 M

## Bharat Banking Advances

₹ 54.3 Cr

## New Products launched

- CC/OD/Working Capital
- Supply Chain Finance
- Liability Products
- LC/BG
- FX & Derivatives

## Retail Banking Deposits

- CASA: ₹ 30 Cr
- Term Deposits: ₹ 14 Cr

## Number of Customers

**Asset**  
**3,500+**

CWB: 200+

BB: 3,300+

**Liabilities**  
**4,750+**

CWB: 100+

PBB: 2,150+

BB: 2,500+

## Award & Recognition

“India Bond House” by IFR Asia  
“Best HR & Talent Practices Award” by Banking Frontiers

## Bank's Rating

- Senior Infra Bonds - AAA
- NCD – AAA
- Certificate of Deposits - A+

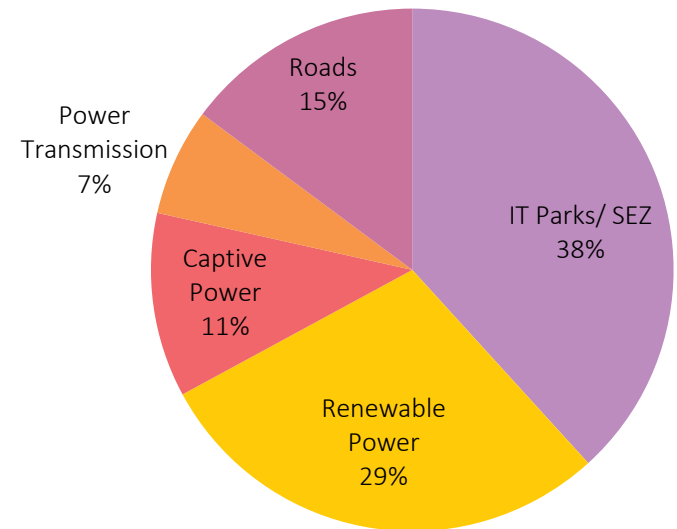
## Network

Branches : 24 (BB: 16; PBB: 1; CWB: 7)  
ATMs : 3 (BB: 2; PBB: 1)  
Micro ATMs : 5

# Business Highlights – IDFC IDF

- Outstanding Portfolio consists of 17 assets amounting to ₹ 735 crore
- Bond raising : ₹705 cr (5 issuances) - (Rating – AAA)
- Tier I Capital as on Dec 31, 2015 : ₹473 cr
- RBI granted an extension upto 2 years (25-11-2017) to dilute equity holding of IDFC NOFHC to 49%

Portfolio as on 31<sup>st</sup> Dec, 2015





# Business Highlights – IDFC AMC

Particular	Dec-15	Mar-15
AAUM (In Crore)	54,440	54,911
MF	53,344	53,846
IA	1,096	1,065
Equity AUM (%)	26.0%	27.0%
Market Share	4.1%	4.4%
Debt	5.3%	5.3%
Equity	3.0%	3.4%

# Fund Snapshot – IDFC Alternatives

Particular	Private Equity			Infra		RE		Total
	Fund I *	Fun II	Fund III	IIF1	IIF2	Office Fund	REYF	
Fund Size	844	1,858	2,903	3,837	5,500	688	749	16,379
Number of Investments	12	17	12	17	4	2	7	71
Number of Exit Events (Full & Partial)	12	12	3	5	-	2	3	37

\* Completely exited

# Business Highlights – IDFC Securities

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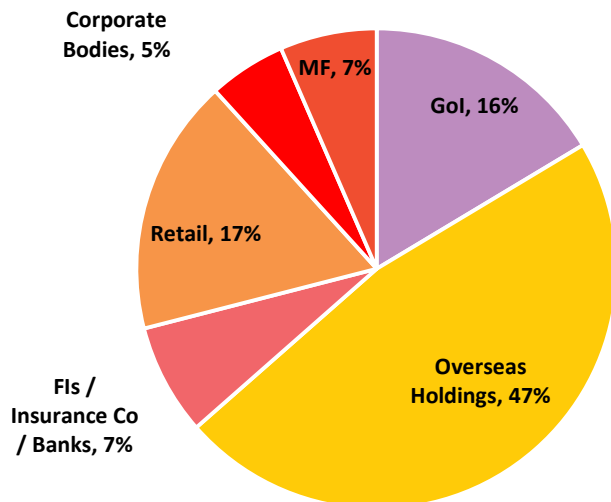
- Annual Investor Conference “The Stock called India” : 18-20 Nov 2015
  - 200+ companies attended the conference
  - 500+ investors graced the event
- Stellar Performance by Analysts in Institutional Investor Survey, Asiamoney and Starmine Awards
  - Institutional Investor Survey : Amit Rustagi (Ranked 1 - Oil & Gas), Mohit Kumar (Ranked 3 – Power), Rohit Dokania (Ranked 3 – Media), Shashi Bhusan (Runner up – IT), Nitin Agarwal (Runner up – Pharma)
  - Asiamoney : IDFC Securities rated as the 3<sup>rd</sup> most improved Brokerage
  - Starmine : IDFC Securities rated as top 3 broker, top 3 in Industry earning estimators category

# Shareholding

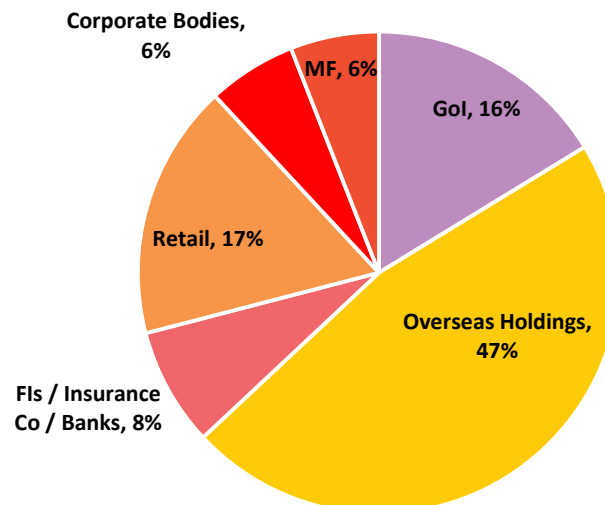
## % of Top 10 shareholders

Sr No	Name	Category	31-Dec-15	30-Sep-15
1	Government of India	GOI	16.4%	16.4%
2	Sipadan Investments (Mauritius) Ltd.	FII	9.5%	9.5%
3	The Royal Bank of Scotland	FII	7.7%	5.9%
4	First State Investments	FII	2.9%	1.8%
5	Actis Hawk Limited	FII	2.3%	2.3%
6	Orbis Sicav - Asia Ex-Japan Equity Fund	FII	2.2%	2.2%
7	UTI MF	MF	1.9%	1.5%
8	Life Insurance Corporation Of India	FI	1.8%	1.8%
9	CLSA Global Markets Pte. Ltd.	FII	1.7%	1.7%
10	J.P. Morgan Asset Management	FII	1.4%	1.4%

**31-Dec-2015**



**30-Sep-2015**





THANK YOU